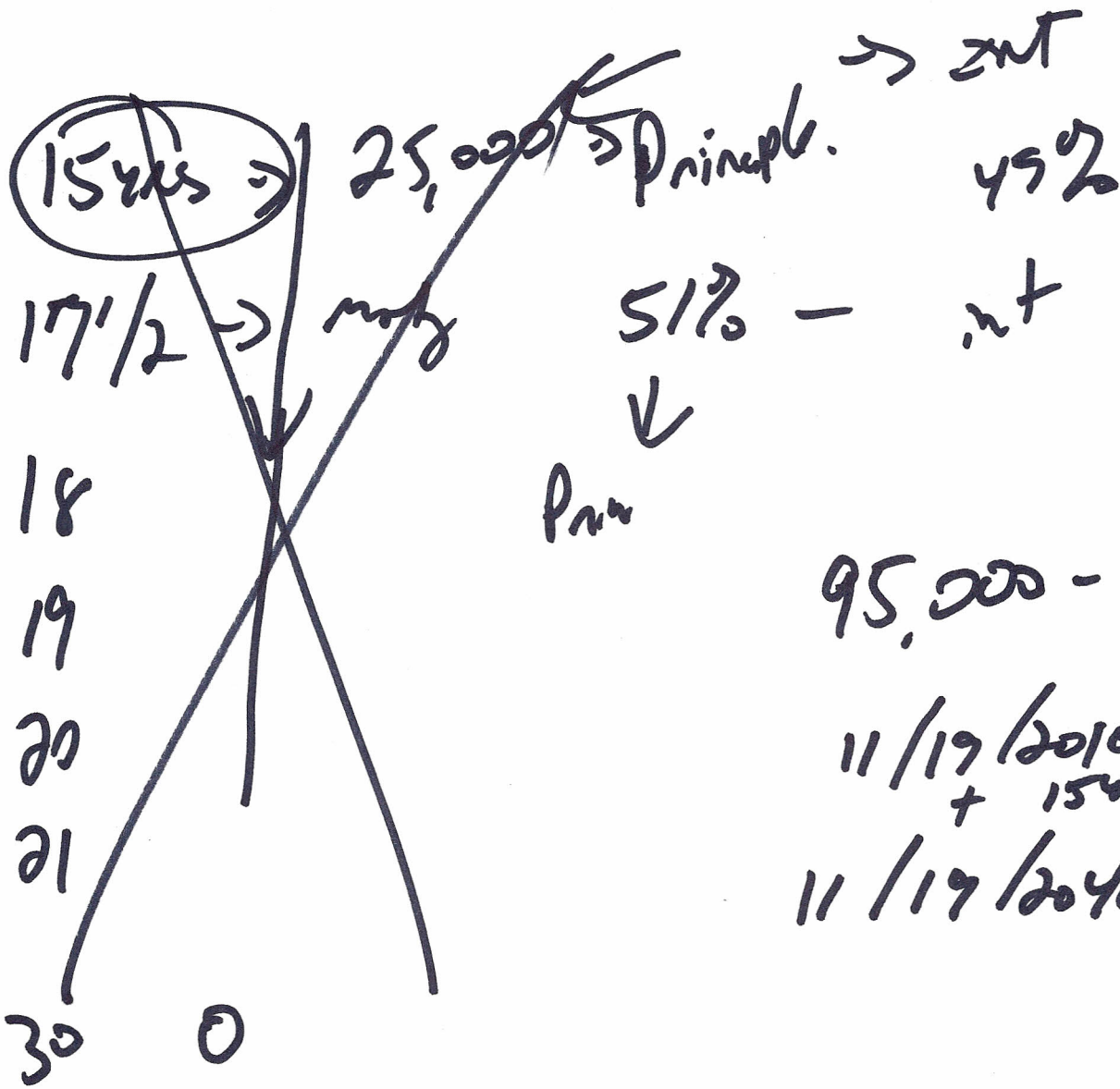


1995 → 15 YEARS.

50,000 - 8.94% - 30 YEARS



110,000

10 YEARS

95,000
25,000
170,000

15% - 25000

2% 35,000 @ 5% <

45,000 0%
no payment

1,000 / month

120 month
payment

400.
187.82

1. low payments.

587.82 → 912.54

2. entire 3rd party
BUYERS

4412.4

Home owner

Principle	INT	PYMT	TERM
95,000	8	697. ⁰⁵	30 YEARS. - 1.25% INT.

Note holder

79,432.42	10	697. ⁰⁵	30 years
70,391. ⁰³	11.5%	697. ⁰⁵	30 years.
60,000	13.71%	697. ⁰⁵	30 years 30 years
40,000	20.82%	697. ⁰⁵	30 years 28 years

ALL THE HOMEOWNER.

40,000	13.24%	450./month	30 years
--------	--------	------------	----------

95,000	3.94%	\$450.	30 years
61,327.57	8%	\$450	30 years
40,000 -			

21,327.57

220,000 @ 9% ↓ 1,770.17 30 years
 15,000 → 200,000

205,000 @ 9% ↓ 1,649.45 30 years

90 days → 4,946.43 30 years

Note change. → 9% ↓ 4.4%

50,000 →

130,000

→ 112,500

205,000 =

18,000

112,000 → 160,000 - 50,000

20,000

43,000.00

35,000

5,000

43,000

7% - down

Buys your DREAM House.

AND Cost. + OK

200,000

→ 130,000 - 11/1/2002 - 8 years term

70,000 cash

22 years left

A.T.T.D → 1st - 112,000 ←

200,000
75,000

seller Aug 2nd - 83,000 ←

195,000

33,000

50,000 @ 8%

112,000

5366.88

83,000

SHORT -

89 months

int. only.

7.50.

10 YEAR

BALANCE

44,025.60

5000

200,000

167,000

6% - various

44,025.60

25% - cash

211,025.60

15% 9%

11,025.60

200,000

182,000

17,000

Haus

5 mil.

1,100

1,900

1,400 - 1,000 = 50k

3-5 / 2-4 / ->

MLS

400,000

5-10 properties

Financing Conventions

Seller financing

ASKY

OWNED EQUITY ->

1.1734 notes

400,000

2

200,000 *

3

150,000 *

4

PAY

Comm. 5.0%

350,000

5

200 / 300 -> 300

6

150 *

7

1k 300,000 1990 *

20 400k

Bought for 112,000

Find a
BUYER

24,000

136,000 . caps 150,000

Asking price

169,000.

5,915.

163,084.12

40,000 10%

411.45

75/25

10/20

85/15

123,084.99 - 1st →

40,000 → 2nd →

123,000

9.5%

9.03% 25

+ 30

117,853.71

10%

170 cents

5,146.22

→ 30 YEARS.

BANK
550,000
600,000

4-5
~~8%~~
8%

4,035.71
4,402.51

2,952.52
30
30

3000

366.88

580,000

1,032.11

BANK
↓

FCI

→ 600,000
- 50,000

550,000

Bill

550

4,035.71

→ 90 DAY PAY ORDER - 10,000

550,000 6% - 3,297.53 - 30

650,000 7.5% → 300,000 - 51,000
550,000 7.5 → 70,000 - 0.00K

550,000 7.5% 3,845.65
- 3,297.53

70K

548.35/month

10% pay


12^x = 6,580.20/year

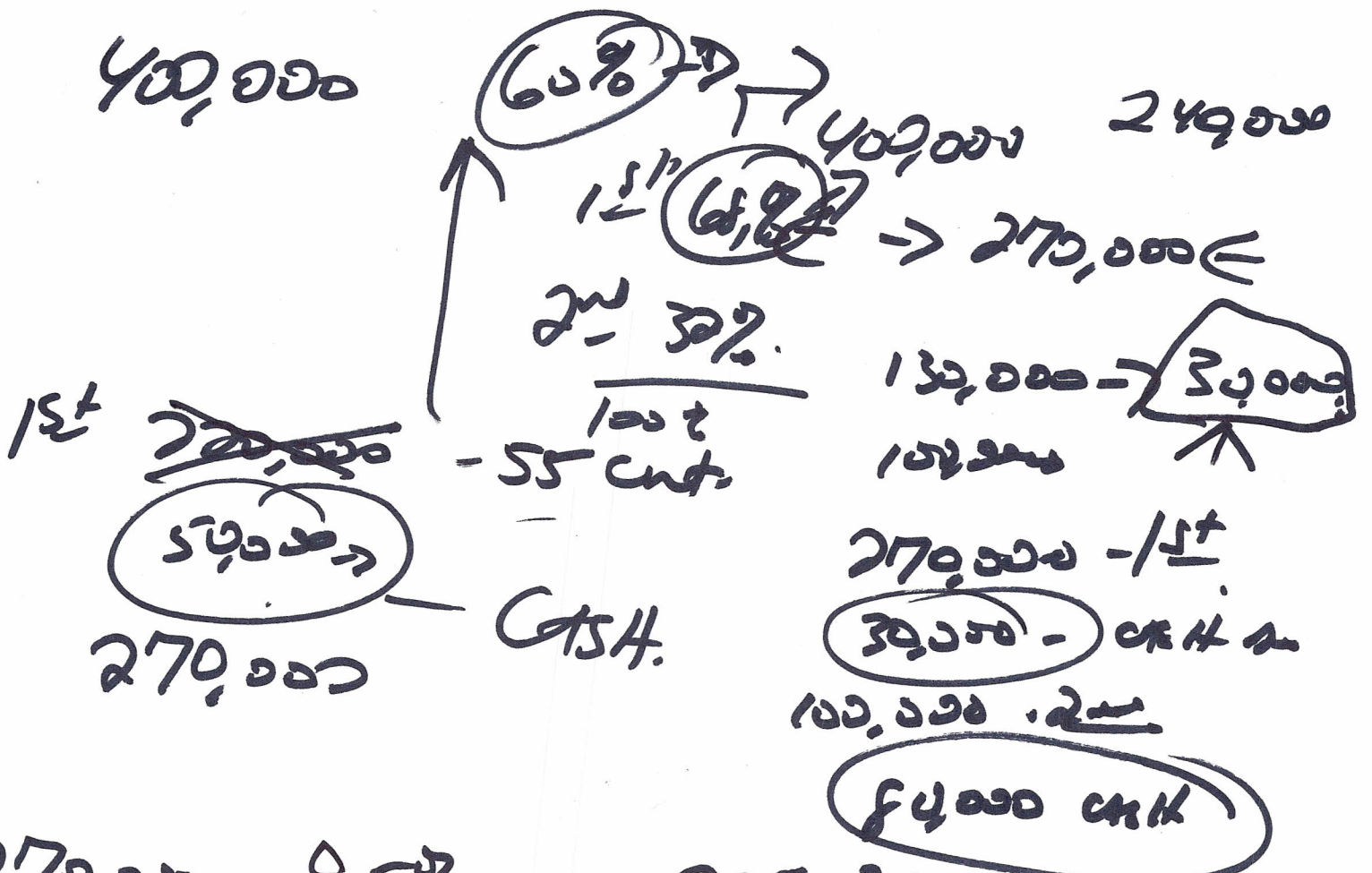
302,000 12.5% - 3,100

402,000 3 years → 3,000/month
- 100,000

302,000 - 5% 1,621.22 - 3,000

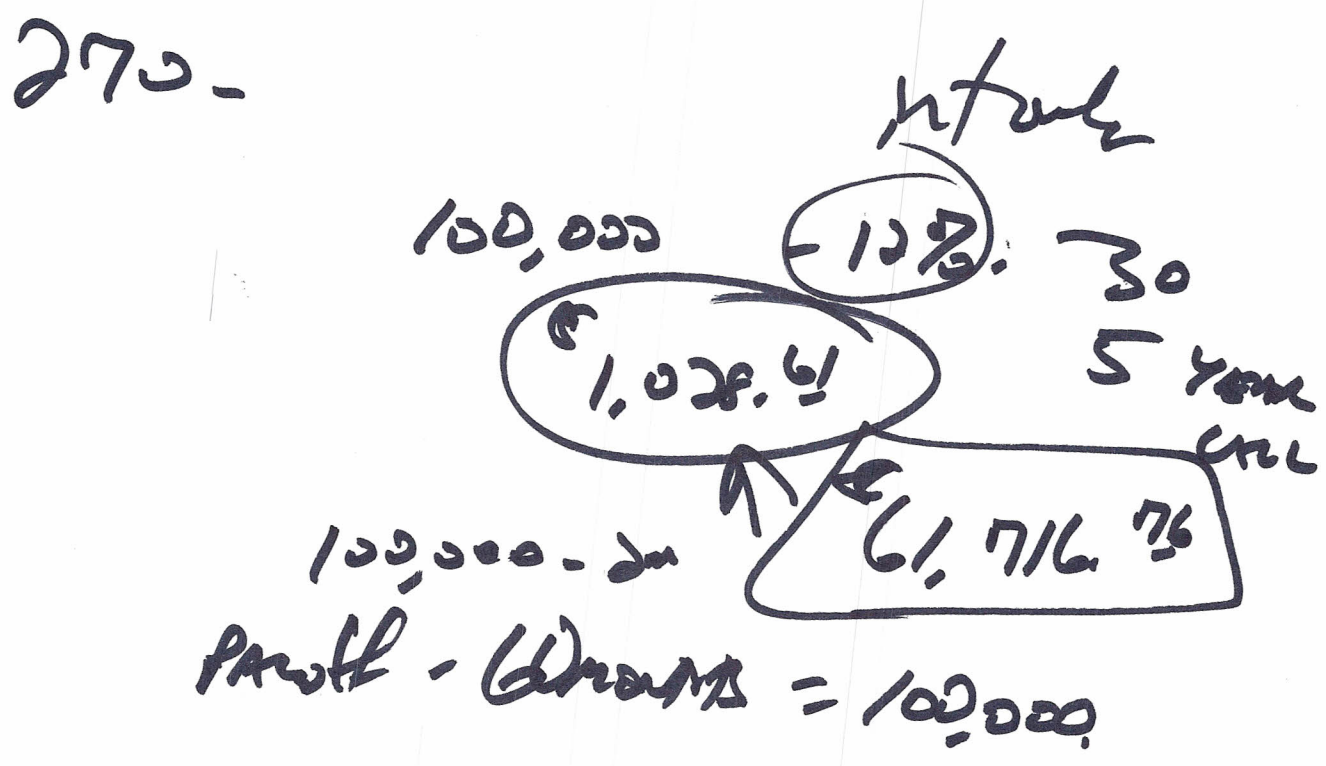
1,378.80

302,000  3,000 30 years



270,000 - 9.5% 2,270.31 - 30 years

PAC - Don & Curran



4-plex ^{Non-Performing} 99K - Asking Price
 ⇒ 99K - FACE VALUE?

B.P.O. - ~~130,000~~ ⇒ 30-40%

99K. FACE VALUE.

⇒ ~~39,600~~ - PAY FOR THE NOTE. 39,600

- CASH. (130k)
- OPTION NOTE 40,000
- PAYOR on the NOTE. ↓
170,000
- modify loan. - .. 18 months
- CASH 4 Keys - owner
- Debt in lev...
- Sell - property - split
- the Profit

99,900. , 4 weeks.
20,000
 79,900
 - 37,600
40,300

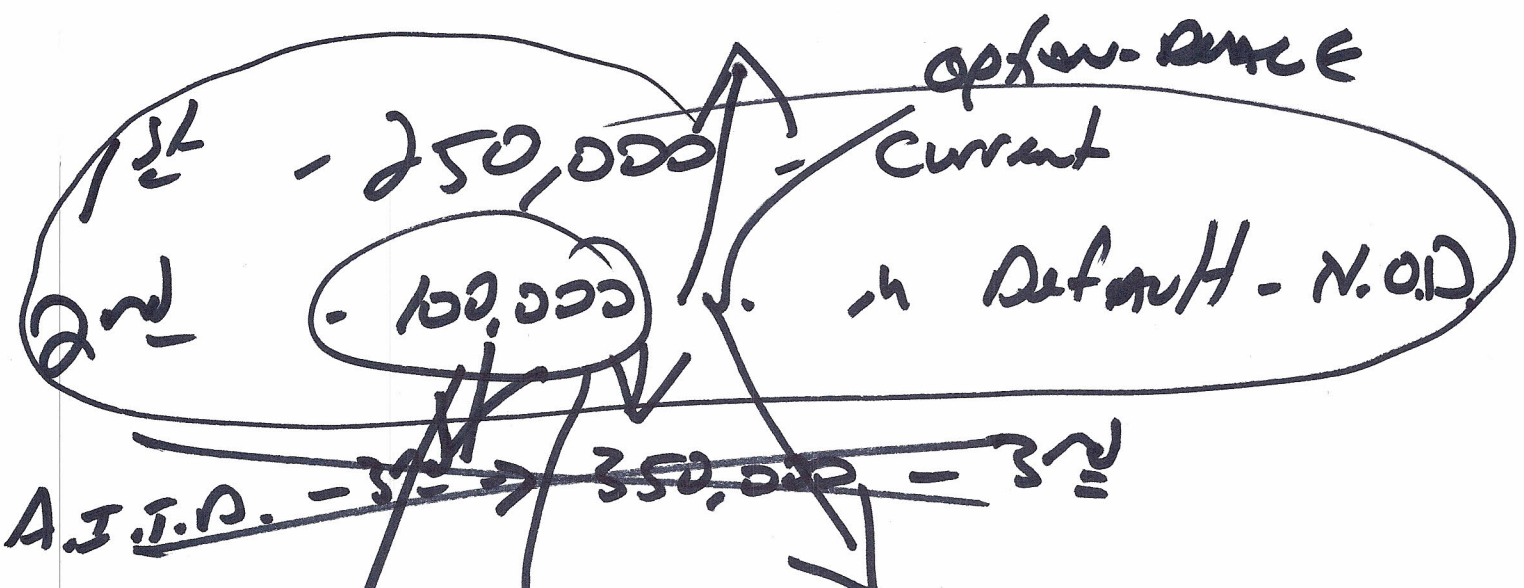
↓
 (20,150)

OCNA
Bill Bruno
Lee Auld



ASSON
~~\$10,000~~

90,000



MODIFYING →
 10,000 - to 60 AMM → BUYER

Sell the note -

Lee Arnold - 250,000 TRP
 WAMU
 Lee Arnold (100,000) TRP
 Lee Arnold (circled) QCP Q.C.D
 Bill Bernard 350,000 A.J.T.D
 Lee Arnold

Cost price
 option amount - 30,000 - 6 months.
 100,000 - 8 months in arrears
 Seller - Finance 3 years

Buysers/~~Perry~~



Selbers/Perry

the ms



Lenders: Perry